American Family Insurance Group

Total Lobbying Effort

Total Lobbying Expenditures

| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| \$61,079.37 | \$68,613.18 | \$54,675.74 | \$41,784.56 | \$226,152.85 |

Total Hours Communicating

| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 130.65 | 139.50 | 79.50 | 21.00 | 370.65 |

Total Hours Other

| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 64.00 | 212.25 | 184.50 | 69.00 | 529.75 |

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

Assembly Bill 121

Relating to: prohibiting an insurer from requiring a certain vendor for repairing a motor vehicle, requiring adjusters to inspect motor vehicle damage, and insurance payments for motor vehicle repair costs.

| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| 29.00 (15%) | 70.00 (20%) | 13.00 (5%) | | 112.00 (12%) |

Assembly Bill 185

Relating to: prohibiting the use of information in credit reports for issuing or setting premiums for motor vehicle or property insurance.

| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 53.00 (15%) | 13.00 (5%) | | 66.00 (7%) |

Senate Bill 289

Relating to: factors for setting premium rates for motor vehicle insurance.

| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|------------|
| | 18.00 (5%) | | | 18.00 (2%) |

Assembly Bill 524

Relating to: the jurisdictional amount and court fees in certain small claims actions.

| 2009 | 2009 | 2010 | 2010 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| | 18.00 (5%) | 13.00 (5%) | | 31.00 (3%) |

Assembly Bill 525

Relating to: automobile insurance coverage limits and proof of financial responsibility.

| 2009 | 2009 | 2010 | 2010 | Total |
|------|------|------|------|-------|
|------|------|------|------|-------|

| January - June | July - December | January - June | July - December | IUlai |
|----------------|-----------------|----------------|-----------------|------------|
| | 53.00 (15%) | 26.00 (10%) | | 79.00 (9%) |

Senate Bill 118

Relating to: prohibiting an insurer from requiring a certain vendor for repairing a motor vehicle, requiring adjusters to inspect motor vehicle damage, and insurance payments for motor vehicle repair costs.

| 2009 | 2009 | 2010 | 2010 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| | | 40.00 (15%) | | 40.00 (4%) |

Assembly Bill 668

Relating to: the purchase of motor vehicles from motor vehicle salvage pools, requiring the exercise of rule-making authority, and providing a penalty.

| 2009 | 2009 | 2010 | 2010 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| | | 13.00 (5%) | | 13.00 (1%) |

Assembly Bill 758

Relating to: life settlements, granting rule-making authority, and providing a penalty.

| reducing to the countries, granting rate making dutionly, and providing a portary. | | | | | | |
|--|-------------------------|------------------------|-------------------------|------------|--|--|
| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total | | |
| | | 13.00 (5%) | | 13.00 (1%) | | |

Assembly Bill 815

Relating to: physical examinations and discovery of patients' records in civil actions.

| 2009 | 2009 | 2010 | 2010 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| | | 40.00 (15%) | | 40.00 (4%) |

Assembly Bill 938

Relating to: bifurcating claims related to interest due on insurance payments.

| Ja | 2009 anuary - June | 2009 July - December | 2010 January - June | 2010 July - December | Total |
|----|-----------------------|-------------------------|------------------------|-------------------------|------------|
| | | | 13.00 (5%) | | 13.00 (1%) |

Lobbying Effort On Budget Bill Subjects

| Insurance | nsurance | | | | | | | |
|------------------------|-------------------------|------------------------|-------------------------|-------------|--|--|--|--|
| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total | | | | |
| 97.00 (50%) | | | | 97.00 (11%) | | | | |

| Justice | | | | | |
|------------------------|-------------------------|------------------------|-------------------------|------------|--|
| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total | |
| 39.00 (20%) | | | | 39.00 (4%) | |

| ransportation: Motor Vehicles | | | | | | |
|-------------------------------|-------------------------|------------------------|-------------------------|------------|--|--|
| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total | | |
| 19.00 (10%) | | | | 19.00 (2%) | | |

| Workforce Devel | Vorkforce Development: Child Support | | | | | | | |
|------------------------|--------------------------------------|------------------------|-------------------------|------------|--|--|--|--|
| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total | | | | |
| 10.00 (5%) | | | | 10.00 (1%) | | | | |

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

"The Consumer Choice in Auto Repairs Act"

| 2009 | 2009 | 2010 | 2010 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| | | | 18.00 (20%) | 18.00 (2%) |

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------------|
| | 141 (40%) | 79 (30%) | 45 (50%) | 264.90 (29.42%) |

Other Matters

Includes time spent on:

- Gubernatorial nominations
- Matters on which the organization made no lobbying communication

| 2009 January - June | 2009 July - December | 2010 January - June | 2010 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|---------------|
| | | | 27.00 (30%) | 27.00 (3.00%) |